

From: Bahia Apartments & Diving (Peter) [mailto:peter@bahia-apartments.com]
Sent: Thursday 22 October 2015 03:05
To: Walter de Koning HelieMar
CC: Bahia Apartments & Diving (Ben); thea@bahia-apartments.com; hens de jong
Subject: Re: Quotation for security cameras LOR
Urgency: High

Hello Walter,

Yes, this is indeed a shame for the owners you represent and that includes us as well, so it is double as bad. However, our reaction surely doesn't come as a complete surprise, does it?

It is obviously good to request several price quotations, but as you are fully aware, this was postponed every time, because "other parties" or owners also submitted price quotations, the board also requested quotes and advice, that's all just fine. However, as it turns out now, there is yet another party with something to offer. In short, this continues to drag along and every time, there is something else going on. Well, it should not come as a surprise then, when a party withdraws. Of course we understand that you are with only two people on the board and this is by no means easy, but this is turning into a never-ending story.

We wish you a lot of wisdom and strength, but as I have indicated before, we will not be able to wait any longer and we will take the initiative ourselves to protect our belongings and to warrant the safety of the guests. We have already started with this.

With kind regards,

Peter Koster

Bahia Apartments NV

Bahia Apartments NV | Lagun 208 | Curaçao | [+ 5999 864 1000](tel:+59998641000) |

----- Original Message -----

From: [Walter de Koning HelieMar](#)

To: ['Bahia Apartments & Diving \(Peter\)'](#) ; ['hens de jong'](#)

Cc: ['Bahia Apartments & Diving \(Ben\)'](#) ; thea@bahia-apartments.com

Sent: Wednesday, October 21, 2015 1:00 PM

Subject: RE: Quotation for security cameras LOR

Peter,

A shame, a real shame. The board had not planned to request any quotations in 2015, but several parties in succession felt the need to submit quotations on their own initiative. The board also never stated not to accept your offer, but rather wanted to leave it to the owners' association to choose between the quotations. The reason for this being that some people are becoming so agitated over the subject that in our opinion, this transgresses the regular mandate of the board. In other words: let the majority decide. As the board we attempt to maintain relations in a businesslike manner, but this is far from easy.

With a view to the discussion during the meeting of the Owners' Association, in the e-mail message of October 18th I requested your attention for two issues that we expected to be raised during the meeting. We meant this as a tip for the preparations and not as any 'new points for discussion, additions'.

We will have the exchange of e-mail messages translated and added to the meeting documents for the meeting of the Owners' Association in the first week of January.

Walter

From: Bahia Apartments & Diving (Peter) [<mailto:peter@bahia-apartments.com>]
Sent: Wednesday 21 October 2015 20:45
To: Walter de Koning HelieMar; hens de jong
CC: Bahia Apartments & Diving (Ben); thea@bahia-apartments.com
Subject: Re: Quotation for security cameras LOR
Urgency: High

Dear members of the board of the Owners' Association LOR, dear Walter and Hens,

Following your e-mail message of October 18th where you again request an additional, or entirely new price quotation, I can inform you as follows.

The matter of the camera has been an issue for several years already. In the meeting of 2013 we had offered our cooperation, also in view of the common interest for Bahia and LOR.

This eventually resulted in Bahia submitting a price quotation to the board on January 19th, 2015. It was then agreed that the decision would be made in the next meeting. At the meeting, no decision were made because there was no quorum. This was also the case in the year before. As you know, it was precisely to prevent these problems that we sounded the alarm in time and presented arguments that the powers of attorney that were issued were intended to represent members who were unable to present at the meeting themselves. This failed to materialize as such and I wish to emphasize again, that we do not agree with the way the board handled this. It was agreed that you would let the members know in time how to deal with this subject and to seek consultation from an attorney or a civil-law notary. Up to this day, no information has been sent to the members.

The outcome of the "informal chat" in February 2015 was that a list of priorities was to be drawn up with the issue of the camera ranked as one of high priority. There already was an offer from Bahia, but the new board wanted to request other quotations in order to make a good choice.

After this, there have been several discussions with the chairman and Bahia and there have been various incidents as well. All the more reason to take immediate action and place cameras. However, the decision is put off every time and every time the board comes up with new points, additions and new, different quotations. The result of this was that Bahia proceeded to install a number of cameras some time ago, to safeguard and warrant the belongings of the customers and guests of Bahia.

Considering the course and all the e-mail exchanges on this subject over the past two years, we are sorry to conclude that the board indeed states it wishes to collaborate with Bahia, but every time when the end is in sight, things eventually fail to materialize.

We stand by our product and we are convinced that this is a very good offer. You do not accept it and you have every right not to, but you should understand we no longer wish to be 'strung along'. We will obviously not continue on this course infinitely. You have had a lot of time to solve this, but have not been able to reach a decision. We regret having to come to this conclusion.

In view of the above messages we herewith inform you that we withdraw from the joint Bahia/LOR camera project and the price quotation is therefore no longer valid.

As you know, we represent a considerable number of owners and a lot of guests come to these accommodations. In order to not waste time any longer and to warrant the safety of our guest, we will proceed to expand the camera system a.s.a.p. and we will do so at our own expense.

We regret the run of affairs, but unfortunately, you leave us no other choice. For the sake of completeness, all the e-mail messages on this subject have been forwarded along in chronological order. We have no objections to your translating these e-mail messages into English and hand them out to the members during the meeting in January.

As far as we are concerned, this entire camera issue of LOR is now closed.

With kind regards,

Peter Koster

Bahia Apartments NV

Bahia Apartments NV | Lagun 208 | Curaçao | [+ 5999 864 1000](tel:+59998641000) |

----- Original Message -----

From: [Walter de Koning HelieMar](#)

To: ['Bahia Apartments & Diving \(Peter\)'](#)

Cc: ['hens de jong'](#) ; walter@heliemar.com

Sent: Sunday, October 18, 2015 5:07 AM

Subject: Re: Quotation for security cameras LOR

Peter,

Another quotation has as yet been received. The board does not wish to choose between both quotations. This means that the choice will be left to the meeting of the Owners' Association in January. The request to you is if you would summarize your quotation (which is currently contained within our e-mail exchange) in a letter / note, which can be submitted to the Owners' Association. We would appreciate receiving your quotation no later than on November 15th. The board will have your quotation translated into English, so everyone may take note of both quotations.

Points of attention:

- Proper motivation for the height of the contribution for maintenance
- Your offer now comprises analog equipment. Is it possible to offer digital equipment?

Should you have any questions, I will obviously be prepared to explain further (e-mail or Skype)

Thank you for your efforts.

Walter

----- Original Message -----

From: Walter de Koning HelieMar

To: 'Bahia Apartments & Diving (Peter)'

Cc: 'hens de jong' ; walter@heliemar.com

Sent: Sunday, October 04, 2015 3:38 PM

Subject: Re: Quotation for security cameras LOR

Hello Peter,

Yes, we have received it. We have not decided yet. Hens was busy with his move to the Netherlands. I expect to address this again this week.

Walter

From: Bahia Apartments & Diving (Peter) [<mailto:peter@bahia-apartments.com>]

Sent: Sunday 4 October 2015 20:57

To: Walter de Koning HelieMar

CC: hens de jong

Subject: Re: Quotation for security cameras LOR

Urgency: High

Dear Walter,

I hope you received the addition below. Please inform me if you agree with my price quotation, so we may quickly proceed to the installation.

With kind regards,

Peter Koster

----- Original Message -----

From: [Bahia Apartments & Diving \(Peter\)](#)

To: [Walter de Koning HelieMar](#)

Cc: [hens de jong](#)

Sent: Friday, September 25, 2015 12:31 PM

Subject: Re: Quotation for security cameras LOR

Dear Walter,

As agreed, here is my reaction to what we discussed this past Wednesday.

Camera specification

The price quotation I submitted is based on an analog system.

You requested further information on a camera with 1080 Pixels. However, this is a digital camera. If you wish to have a digital system, my price quotation will no longer be valid, as we are then talking about an entirely different system with entirely different prices.

Location of cameras

You wish to have a camera placed in the proximity of the stairs leading down to the sea at nr 13 as well. This is no problem, it can be arranged against a surplus price of NAF 1,095.00.

As I understand it, you do not approve the installation of a camera at your own accommodation (6c i.e. 6a). However, does this also apply for all other owners of block 6? Is there nobody from block 6 who wishes a camera attached to this building? After all, this location is very well suited to cover both the entrance and the exit. Could you please let me know?

Service contract

The quoted amount is NAF 250.00 per month, based on 5 years. For this amount, everything needs to be done. Particularly handling incidents and emergencies takes up a lot of time. The footage needs to be viewed back and the victimized parties will need to be assisted. Also, the police needs to be notified and the dealings with them also take up a lot of time. Unfortunately, we have some experience with this and we have seen that it takes a lot of time.

If anything breaks down, it will need to be replaced immediately. For you this is a guarantee that the system is operational 24/7 and we need to provide for this. In our experience, many things in Curaçao break down.

To our regret, we therefore cannot reduce the service amount from NAF 250.00 to NAF 150.00 per month. We even believe that NAF 250.00 is on the low side.

However, since the term of the service contract will be reduced by 2 years, we can offer the service amount of NAF 225.00 per month.

Term of contract

We have no problem for the term of the service contract to be reduced from 5 to 3 years.

Viewing footage

As we discussed, only in case of emergencies will the footage be viewed back by staff from Bahia. The presence of an owner, a victimized guest and the police in such case is not a problem. However, guests, owners or victims will not be allowed to operate the system by themselves. This will always be in the presence of someone from Bahia.

We believe to have made you a fitting offer here and I would like to hear from you whether you agree to this as soon as possible. We would then be able to quickly proceed with the installation, which might even be done in October.

With kind regards,

Peter Koster

Bahia Apartments NV

----- Original Message -----

From: Walter de Koning HelieMar

To: Bahia Apartments & Diving (Peter)

Cc: Hens de Jong ; walter@heliemar.com

Sent: Wednesday, September 23, 2015 1:41 PM

Subject: camera specifications

Peter,

As we discussed, see below for a piece of advice we had requested:

You will need to thoroughly consider and decide what you wish to achieve.

1. Observation

2. Recognition

3. Forensic

Considering that the footage will always be viewed in retrospect, observation is not the way you wish to go. Here below is an example of what you may expect from the currently offered cameras.

In fact, I would entirely give up analog systems and opt for IP camera systems where the resolution in most cases is at least 1080P, for them to be of use.

Greetings,

Walter

----- Original Message -----

From: [Walter de Koning HelieMar](#)

To: ['Bahia Apartments & Diving \(Peter\)'](#)

Cc: ['hens de jong'](#)

Sent: Sunday, September 20, 2015 6:15 AM

Subject: RE: Quotation security cameras LOR

Peter,

I would like to discuss these matters with you in a Skype conversation. Does it suit you this next Wednesday at 22:00 hrs, Dutch time?

Walter

From: Bahia Apartments & Diving (Peter) [<mailto:peter@bahia-apartments.com>]

Sent: Saturday 12 September 2015 18:12

To: Walter de Koning HelieMar

CC: hens de jong

Subject: Re: Quotation security cameras LOR

Urgency: High

Hello Walter,

Specifications are as follows:

- Infrared cameras (Bullit Infrared)
- Lens: 2.8-12mm
- Resolution: 700 TVL
- Sony Chip EFFIO
- Night Vision: 30 meters

Hope to hear from you a.s.a.p.

With kind regards, Peter

----- Original Message -----

From: [Walter de Koning HelieMar](#)

To: ['Bahia Apartments & Diving \(Peter\)'](#)

Cc: ['hens de jong'](#) ; walter@heliemar.com

Sent: Saturday, September 12, 2015 5:45 AM

Subject: RE: Quotation security cameras LOR

Peter,

Thank you for your message. I will discuss this with Hens, I have not been able to do so yet (which is not how I usually do things, but in my profession, September is the busiest month of the year). We will let you know a.s.a.p.

In any case, with regard to your quotation: what are the specifications of the cameras?

Walter

From: Bahia Apartments & Diving (Peter) [<mailto:peter@bahia-apartments.com>]
Sent: Wednesday 9 September 2015 23:40
To: Walter de Koning HelieMar; hens de jong
Subject: Fw: Quotation security cameras LOR
Urgency: High

Dear Walter and Hens,

Further to our telephone conversation and the quotation presented in January 2015, I inform you as follows:

The quotation below is still valid, however with some adjustments and additions here and there.

Location of the cameras

- 1x atop the wall at apartment Bahia 8 in the direction of the small Entrance gate to LOR
- 1x at the back of the diving school in the direction of the Parking Lot and Entrance
- 3x on the wall of apartment LOR 7, of which 1x to the left of the Parking Lot, 1x to the middle of the Parking Lot and 1x to the right of the Parking Lot
- 3x on the wall of apartment LOR 9, of which 1x in the direction of the sea/fence border with neighbors and 1x in the direction of the front fence neighbors/parking lot and 1x on the graveled path in the direction of the swimming pool

Total costs for purchase of materials, including installation amounts to:
NAF 7,775.00 excluding 9% Turnover Tax

Service contract

A service contract will be concluded with Bahia Apartments NV with a term of 5 years, against a fee of NAF 250.00 per month.

This is including service, maintenance and any renewal of equipment on the basis of new condition.

The prices referred to are excluding 9% Turnover Tax

Ownership of the equipment shall remain with Bahia Apartments NV

Inspection of footage and handling of incidents

In case an incident occurs at LOR (burglary, destruction or serious emergency) then the footage will be viewed, to see whether there are images that can be used. If such is the case, this will be saved on a data carrier and handed over to the authorities.

Bahia will provide shelter and guidance for the victimized guest and will provide for notification of the relevant institutions. The police will obviously be notified, but assistance will also be provided in blocking bank cards, credit cards, etc. There is an emergency procedures guide at the reception, containing all relevant telephone numbers. This service is part of the service package. The guest may use the telephone of Bahia, should this concern an international call, a fee will be charged for this.

Collaboration with Bahia

At Bahia, cameras have been installed at several locations now and the system works perfectly fine. If an incident occurred at LOR, this camera footage would also be looked at, to get a good impression of what exactly transpired. There are no additional costs for this.

Start work activities

My installer is in Curaçao at the moment. He leaves on September 16th. If you agree, we can quickly proceed with installing the cameras.

Please inform me if you agree with this and if you have any questions, I would like to hear from you as well.

With kind regards,

Peter Koster

Bahia Apartments NV

----- Original Message -----

From: Bahia Apartments & Diving (Peter)

To: Walter de Koning HelieMar

Sent: Friday, March 20, 2015 3:40 PM

Subject: Connection with Bahia

Dear Walter,

Hopefully you have been able to familiarize yourself with everything and we look forward to a fruitful collaboration between LOR and Bahia. I think our last conversation and the walk across the premises was very nice and constructive and I hope we can complement each other and help each other where necessary.

Looking at the earlier and more recent discussions, it has become clear that almost all owners agree that we should install cameras, so we can in any case do something about safety, which is view back footage when an incident occurs. The cameras also have a preventive effect. A while ago, you received a quotation from me, because I believe that we have a common interest and this way we will be able to keep the costs low.

Please let me know as soon as possible if the board agrees with my quotation so we may quickly proceed to delivery and installation of the equipment.

Furthermore, I submitted a proposal to you to contribute to the placement of a gate by the stairs that lead up from the beach. In principle, you agreed to this, but you wanted to postpone this until the meeting. The meeting has now been held and I hope you will agree to this. At around 22:00 hrs. in the evening the gate will be closed and at approximately 07:30 hrs it will be opened again. For a moment there was an idea of making keys available, but I do not believe this to be a good plan. After all, what would be the meaning of this? To give them to tourists/tenants? In the end, the gate would be left open and it would be of no use. Now, closing and timely opening it are done in a controlled manner.

I look forward to hearing from you.

Regards, Peter Koster

----- Original Message -----

From: [Bahia Apartments & Diving \(Peter\)](#)

To: [Walter de Koning HelieMar](#)

Sent: Monday, January 19, 2015 2:39 PM

Subject: Quotation security cameras LOR

Dear members of the board of Owners' Association Lagoon Ocean Resort,

During the meeting of the owners it has become apparent that there is a desire to install cameras on the premises of the Lagoon Ocean Resort.

At Bahia, I have proceeded to install various cameras around the premises and I am fully satisfied with the results. The system has been operating for 6 months now and it has already proved its value.

Example 1.

During Christmas Eve there was a burglary at the reception, but due to the alarm system being activated, the thieves left again. They climbed over the wall of LOR and broke open the door of the reception at the LOR side. Since we had video footage of these perpetrators, the police was able to track them down and they were apprehended. Fortunately, there was only damage to the door.

Example 2:

Recently, a supply truck hit the gate of Bahia. The driver denied this, but after viewing the footage it was clear that this had happened and the company proceeded to compensate for the damage.

It is becoming increasingly busy at Bahia and LOR, which also attracts members of the light-fingered gentry.

In short, it seems to us that placing cameras serves a useful cause and combined with the cameras already installed at Bahia, this will provide full coverage of the entire area.

As such I would like to offer you the following:

Price quotation for the installation of security cameras Lagoon Ocean Resort

The installation will consist of a maximum of 8 cameras connected to a DVR recorder with a memory of 1 TB.

This DVR will be placed in a secure and air-conditioned room of the reception.

Locations of the cameras (see photographs)

- 1 x atop the wall at apartment Bahia 8 in the direction of the entrance gate LOR
- 1x at the back of the diving school in the direction of the Parking Lot
- 2x on the wall of apartment LOR 6, of which 1x in the direction of the gate and 1x in the direction of Bahia/Parking Lot
- 2x on the wall of the apartment LOR 7, of which 1x to the left of the Parking Lot and 1x to the right of the Parking Lot
- 1x on the wall of apartment LOR 7 at poolside

The total costs for purchase of materials including installation amounts to:
NAF 7,013.00 excluding 9% Turnover Tax

Service contract

Subsequently, a service contract will be concluded with Bahia Apartments NV for a term of 5 years, against a fee of **NAF 250.00** per month.

This is including service, maintenance and any renewal of equipment on the basis of new condition.

The prices mentioned are excluding 9% Turnover Tax.

Obviously, I am more than willing to provide an oral explanation of all this.

With kind regards,

Peter Koster

Bahia Apartments NV